



- **WWW.CORNELL.ON.CA**

Last fall, Cornell launched a new web site as part of our company marketing strategy. The large banner above is from our main web page. We have learned it is a necessity these days to have a well-designed presence on the Internet. Cornell is embarking on an ambitious growth plan, and this is just one of the ways needed to keep in touch with our current customers and potential new customers as well.

For companies not already familiar with Cornell, our web site provides:

- A brief history of our company
- An overview of our metal fabrication capabilities
- A wide variety of product photographs to illustrate the range of products we can manufacture
- Details of our quality programs
- Information on “**What’s New**” at Cornell

We have received a lot of compliments on the very professional appearance of our site, which was designed by the very talented Dawne Hindley.

There are usually some new details or photographs added each month, so check back often to see what we are doing. Ongoing updates will include a “Virtual Tour”; which will show inside views of our offices and plants, as well as photos of some key contact people on staff.

- **Continuous Improvement**

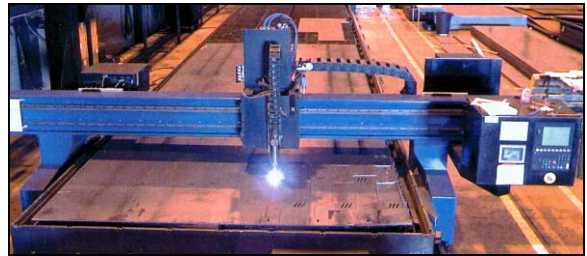
To stay competitive in today’s business marketplace, we cannot stand still, or rest on our laurels. We are committed to a quality program of continuous improvement, so changes will be ongoing within our company.

Some of the early priorities this year will be improvements in our fabrication equipment and processes.

Visit our web site often to see what is changing at Cornell..

www.cornell.on.ca

Starting in early June, we will be installing a significant upgrade to our metal burning system. The end result will look very similar to the photo below. When completed, our plasma and flame cutting capabilities will be vastly improved. Much faster speeds and better control of the multiple cutting heads will greatly improve productivity and the quality of the parts produced. Shortly, you will be able to see the new burner at work on our web site.

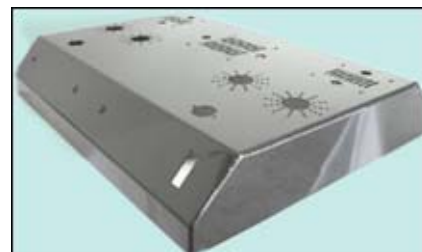


We have also acquired a robotic welding system, which will be installed this summer. It will provide very consistent welded components for higher volume, repetitive projects.

Other exciting plans are in the works. Details will follow in the next issue of the Chronicle.

- **Electric Enclosures**

Previous newsletters have shown examples of fairly large components we have produced. We can also do a good job on much smaller items.



This elaborate fabrication is used as the base for high-end stereo components powered by vacuum tubes. You can see a picture of the finished product in the Electric Enclosures section of our Products page.

- **Forming Equipment**

We recently delivered a quantity of special steel forms to a regular customer in Norwich Ontario. The forms are used in the production of precast concrete steps.



Shown in both open and closed positions, is one of the forms used to make two riser precast steps.



The Cornell Weld -Nuts team



Congratulations to the "Weld-Nuts" and everyone involved for their efforts

- **Transportation Equipment**

One of our long-term customers manufactures premium quality Recreational Vehicles. One of the items we worked with them to develop, is a special fold-down spare tire carrier available on several of their van models.

The design of this product and other items continues to evolve as the needs of our customer changes.



- **Community Challenge**

Once again our CORNELL WELD-NUTS team of employees and friends competed in the annual Community Challenge to raise funds and help with the local food drive. Everyone had fun, we came in seventh in the games competition, plus we got third place for collecting over 1000 lbs. of food items..



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